



13 October 2023

Philippine Stock Exchange

6/F, PSE Tower
5th Avenue corner 28th Street,
Bonifacio Global City, Taguig City

Attention: Ms. Alexandra D. Tom Wong
OIC, Disclosure Department

Philippine Dealing & Exchange Corp.

29th Floor, BDO Equitable Tower
8751 Paseo de Roxas, Makati City 1226

Attention: Atty. Marie Rose M. Magallen-Lirio
Head, Issuer Compliance and Disclosure Department

Subject: Report on the Top 100 Shareholders

Gentlemen:

This is in connection with the Exchange's Revised Disclosure Rules requiring Ayala Land, Inc. to submit a report on the Top 100 Shareholders of the Company.

In compliance therewith, we are submitting herewith a list of the Company's Top 100 Shareholders for the quarter-ending September 2023.

Thank you.

Very truly yours,

A handwritten signature in blue ink, appearing to read 'Michelle Marie T. Valbuena'.

Michelle Marie T. Valbuena
Senior Compliance Manager
Office of the Corporate Secretary

BPI STOCK TRANSFER OFFICE
AYALA LAND, INC.
TOP 100 STOCKHOLDERS
AS OF SEPTEMBER 30, 2023

RANK	STOCKHOLDER NAME	NATIONALITY	OUTSTANDING SHARES	PERCENTAGE	TOTAL
1	AYALA CORPORATION	FILIPINO	7,622,336,687	50.9892%	7,622,336,687
2	PCD NOMINEE CORPORATION (NON-FILIPINO)	NON-FILIPINO	4,120,146,718	27.5615%	4,120,146,718
3	PCD NOMINEE CORPORATION (FILIPINO)	FILIPINO	2,864,159,118	19.1596%	2,864,159,118
4	THE PROVINCE OF CEBU	FILIPINO	15,682,093	0.1049%	15,682,093
5	ESOWN ADMINISTRATOR 2023	FILIPINO	14,579,090	0.0975%	14,579,090
6	ESOWN ADMINISTRATOR 2020	FILIPINO	14,466,550	0.0968%	14,466,550
7	ESOWN ADMINISTRATOR 2022	FILIPINO	14,137,959	0.0946%	14,137,959
8	ESOWN ADMINISTRATOR 2015	FILIPINO	11,999,340	0.0803%	11,999,340
9	SOCIAL SECURITY SYSTEM	FILIPINO	11,576,800	0.0774%	11,576,800
10	ESOWN ADMINISTRATOR 2021	FILIPINO	11,332,867	0.0758%	11,332,867
11	ESOWN ADMINISTRATOR 2016	FILIPINO	10,776,004	0.0721%	10,776,004
12	ESOWN ADMINISTRATOR 2013	FILIPINO	10,359,940	0.0693%	10,359,940
13	ESOWN ADMINISTRATOR 2019	FILIPINO	9,908,689	0.0663%	9,908,689
14	ESOWN ADMINISTRATOR 2017	FILIPINO	9,464,068	0.0633%	9,464,068
15	ESOWN ADMINISTRATOR 2014	FILIPINO	9,128,988	0.0611%	9,128,988
16	ESOWN ADMINISTRATOR 2018	FILIPINO	8,165,215	0.0546%	8,165,215
17	EMILIO LOLITO J. TUMBOCON	FILIPINO	7,340,134	0.0491%	7,340,134
18	VINCENT Y. TAN	FILIPINO	5,969,832	0.0399%	5,969,832
19	ESTRELLITA B. YULO	FILIPINO	5,732,823	0.0383%	5,732,823
20	SOCIAL SECURITY SYSTEM ASSIGNED TO MANDATORY PROVIDENT FUND	FILIPINO	4,690,800	0.0314%	4,690,800
21	JOSE LUIS GERARDO YULO	FILIPINO	4,634,942	0.0310%	4,634,942
22	ARTURO G. CORPUZ	FILIPINO	3,974,739	0.0266%	3,974,739
23	MA. ANGELA Y. LA O'	FILIPINO	3,728,620	0.0249%	3,728,620
24	LUCIO W. YAN	FILIPINO	3,483,871	0.0233%	3,483,871
25	TELENGAN BROTHERS & SONS INC.	FILIPINO	3,480,000	0.0233%	3,480,000
26	DANTE M. ABANDO	FILIPINO	2,737,302	0.0183%	2,737,302
27	ESOWN ADMINISTRATOR 2010	FILIPINO	2,447,080	0.0164%	2,447,080
28	SOCIAL SECURITY SYSTEM ASSIGNED TO EMPLOYEES CO	FILIPINO	2,101,100	0.0141%	2,101,100
29	MERMAC, INC.	FILIPINO	1,982,289	0.0133%	1,982,289
30	MAKATI SUPERMARKET CORPORATION	FILIPINO	1,943,758	0.0130%	1,943,758
31	ROBERT G. ONG	FILIPINO	1,878,644	0.0126%	1,878,644
32	CHI HUNG HUI	CHINESE	1,762,100	0.0118%	1,762,100

RANK	STOCKHOLDER NAME	NATIONALITY	OUTSTANDING SHARES	PERCENTAGE	TOTAL
33	RAMON C. SY JR.	FILIPINO	1,664,304	0.0111%	1,664,304
34	ESOWN ADMINISTRATOR 2012	FILIPINO	1,562,898	0.0105%	1,562,898
35	RONALD S. PO	FILIPINO	1,427,684	0.0096%	1,427,684
36	MA. ELENA YULO LORENZO	FILIPINO	1,399,557	0.0094%	1,399,557
37	PHILIPPINE REMNANTS COMPANY, INC.	FILIPINO	1,238,551	0.0083%	1,238,551
38	LUCIO YAN	FILIPINO	1,200,000	0.0080%	1,200,000
39	JOSELITO N. LUNA	FILIPINO	1,076,756	0.0072%	1,076,756
40	RICHMOND C. SY	FILIPINO	1,066,788	0.0071%	1,066,788
41	EDDIE HAO	FILIPINO	1,021,661	0.0068%	1,021,661
42	BERCK Y. CHENG OR ALVIN Y. CHENG OR DIANA Y. CHEN	FILIPINO	975,000	0.0065%	975,000
43	JORGE MANUEL B. YULO	FILIPINO	825,716	0.0055%	825,716
44	GONZALO PUYAT & SONS, INC.	FILIPINO	810,292	0.0054%	810,292
45	SMART CORPORATION	FILIPINO	800,000	0.0054%	800,000
46	LUIS A. YULO	FILIPINO	772,100	0.0052%	772,100
47	RAMON F.R. MEDINA	FILIPINO	759,375	0.0051%	759,375
48	NIMFA ZAMORA YULO AND/OR JUAN BERNARDO ZAMORA	FILIPINO	754,940	0.0051%	754,940
49	JUAN BERNARDO ZAMORA YULO	FILIPINO	752,465	0.0050%	752,465
50	SUNNYVALE DEVELOPMENT CORP.	FILIPINO	729,924	0.0049%	729,924
51	NERISSA NUBLA JOSEF-MEDIANO	FILIPINO	719,939	0.0048%	719,939
52	TOMAS C. KAWPENG	FILIPINO	715,900	0.0048%	715,900
53	HUI CHI HUNG	CHINESE	700,000	0.0047%	700,000
54	NOEL ELI BALAGOT KINTANAR	FILIPINO	683,162	0.0046%	683,162
55	PAN MALAYAN MANAGEMENT AND INVESTMENT CORP.	FILIPINO	667,124	0.0045%	667,124
56	CHRISTOPHER CHUA WOO KAWPENG	FILIPINO	656,187	0.0044%	656,187
56	DANIEL CHUA WOO KAWPENG	FILIPINO	656,187	0.0044%	656,187
56	DAVID CHUA WOO KAWPENG	FILIPINO	656,187	0.0044%	656,187
56	EDWIN CHUA WOO KAWPENG	FILIPINO	656,187	0.0044%	656,187
57	JOSEPH V. MENDOZA	FILIPINO	654,480	0.0044%	654,480
58	ANTONINO T. AQUINO	FILIPINO	627,750	0.0042%	627,750
59	RICKY M. CELIS	FILIPINO	619,200	0.0041%	619,200
60	WONG KING LUN	CHINESE	612,480	0.0041%	612,480
61	LIM TAY	FILIPINO	589,680	0.0039%	589,680

RANK	STOCKHOLDER NAME	NATIONALITY	OUTSTANDING SHARES	PERCENTAGE	TOTAL
62	MAKATI SUPERMARKET CORPORATION	FILIPINO	572,520	0.0038%	572,520
63	ERLYNN B. CAMPOS AND/OR JOSE K. CAMPOS JR.	FILIPINO	560,188	0.0037%	560,188
64	EDDIE HAO	FILIPINO	548,640	0.0037%	548,640
65	ROSALEO M. MONTENEGRO	FILIPINO	543,060	0.0036%	543,060
66	ESOWN ADMINISTRATOR 2011	FILIPINO	542,764	0.0036%	542,764
67	ALBERTO G. MENDOZA AND/OR JEANIE MENDOZA	FILIPINO	527,648	0.0035%	527,648
68	JUAN MIGUEL V. YULO	FILIPINO	521,106	0.0035%	521,106
69	RAMON MIGUEL ZAMORA YULO	FILIPINO	513,372	0.0034%	513,372
70	PACITA L. TAN AND/OR EDWIN FRANCIS L. TAN	FILIPINO	504,000	0.0034%	504,000
70	PACITA L. TAN AND/OR ERIC RUBEN L. TAN	FILIPINO	504,000	0.0034%	504,000
71	FELIMON CHAN TE	FILIPINO	480,025	0.0032%	480,025
72	CHS CAPITAL HOLDINGS CORP.	FILIPINO	470,000	0.0031%	470,000
73	CONCEPCION G. VILLAR	FILIPINO	461,697	0.0031%	461,697
74	EDWIN FRANCIS L. TAN	FILIPINO	444,000	0.0030%	444,000
74	ERIC RUBEN L. TAN	FILIPINO	444,000	0.0030%	444,000
75	O. LEDESMA & CO. INC.	FILIPINO	437,805	0.0029%	437,805
76	AMERICAN WIRE & CABLE CO., INC	FILIPINO	432,000	0.0029%	432,000
77	MICHAEL ALEXIS C. LEGASPI	FILIPINO	426,976	0.0029%	426,976
78	M.E. HOLDINGS CORPORATION	FILIPINO	396,832	0.0027%	396,832
79	JETHANAND R. DASWANI	INDIAN	393,657	0.0026%	393,657
80	ANTONIO C. OPPEN	FILIPINO	391,507	0.0026%	391,507
81	CYNTHIA D. CHING	FILIPINO	389,448	0.0026%	389,448
82	ANTONIO BERNAS	FILIPINO	388,800	0.0026%	388,800
83	JULIO JALANDONI AND/OR SYLVIA JALANDONI	FILIPINO	388,000	0.0026%	388,000
84	THE ROMAN CATHOLIC ARCHBISHOP OF MLA.	FILIPINO	373,740	0.0025%	373,740
85	MOTORTRADE NATIONWIDE CORP.	FILIPINO	370,440	0.0025%	370,440
86	JAMES GO	FILIPINO	368,000	0.0025%	368,000
87	BERNARDITO U. CHU	FILIPINO	364,497	0.0024%	364,497
87	UNIVERSITY OF SANTO TOMAS	FILIPINO	364,497	0.0024%	364,497
87	YOUNG BING CHUA	FILIPINO	364,497	0.0024%	364,497
88	FILEMON T. BERBA JR.	FILIPINO	360,326	0.0024%	360,326
89	TIONG KENG CHING	FILIPINO	360,288	0.0024%	360,288

RANK	STOCKHOLDER NAME	NATIONALITY	OUTSTANDING SHARES	PERCENTAGE	TOTAL
90	ELENA LAO	FILIPINO	360,000	0.0024%	360,000
91	TERESITA B. CHOA	FILIPINO	358,560	0.0024%	358,560
92	LAGUNA PROPERTIES HOLDINGS INC.	FILIPINO	356,250	0.0024%	356,250
93	LEOVIGILDO D. ABOT	FILIPINO	352,073	0.0024%	352,073
94	JOSE JUAN Z. JUGO	FILIPINO	351,543	0.0024%	351,543
95	MICHAEL YAP	FILIPINO	351,211	0.0023%	351,211
96	ESOWN ADMINISTRATOR 2008	FILIPINO	346,161	0.0023%	346,161
97	ALFONSO LAO	FILIPINO	332,500	0.0022%	332,500
98	MICHAEL QUE	FILIPINO	317,361	0.0021%	317,361
99	RAFAEL L. PRATS, JR.	FILIPINO	311,748	0.0021%	311,748
100	CARL ZEISS PHILIPPINES PTE. LTD.	SINGAPOREAN	301,100	0.0020%	301,100
GRAND TOTAL					14,862,107,471

ALI000000000 September 29, 2023
OUTSTANDING BALANCES FOR SPECIFIC COMPANY
September 29, 2023
ALI000000000

BPNAME	QUANTITY
STANDARD CHARTERED BANK	1,721,171,771
THE HONGKONG AND SHANGHAI BANKING CORP. LTD. -CLIENTS' ACCT.	1,708,554,760
CITIBANK N.A.	1,441,682,788
GOVERNMENT SERVICE INSURANCE SYSTEM	471,811,981
THE HONGKONG AND SHANGHAI BANKING CORP. LTD. -CLIENTS' ACCT.	285,889,384
BANCO DE ORO - TRUST BANKING GROUP	224,609,628
BPI SECURITIES CORPORATION	125,038,115
SOCIAL SECURITY SYSTEM	106,222,360
COL Financial Group, Inc.	104,257,044
MBTC - TRUST BANKING GROUP	81,355,988
DEUTSCHE BANK MANILA-CLIENTS A/C	70,903,425
BDO SECURITIES CORPORATION	52,972,701
WEALTH SECURITIES, INC.	48,278,789
FIRST METRO SECURITIES BROKERAGE CORP.	38,138,367
DEUTSCHE BANK MANILA-CLIENTS A/C	34,899,553
SB EQUITIES, INC.	33,489,366
MAYBANK SECURITIES, INC.	24,125,911
ABACUS SECURITIES CORPORATION	20,395,062
CHINA BANK SECURITIES CORPORATION	16,532,208
LBP-TBG THIRD PARTY CUSTODIANSHIP & REGISTRY DEPT	15,180,200
RCBC TRUST & INVESTMENT DIVISION	11,767,789
A & A SECURITIES, INC.	10,994,363
CHINA BANKING CORPORATION - TRUST GROUP	10,265,593
PLATINUM SECURITIES, INC.	10,108,001
UNICAPITAL SECURITIES INC.	9,459,382
R. NUBLA SECURITIES, INC.	7,920,272
PHILSTOCKS FINANCIAL INC	7,730,015
AB CAPITAL SECURITIES, INC.	7,270,312
ASIASEC EQUITIES, INC.	7,311,410
UNITED COCONUT PLANTERS LIFE ASSURANCE CORPORATION	7,139,600
PAPA SECURITIES CORPORATION	7,031,485
PNB TRUST BANKING GROUP	6,881,321
IMPERIAL, DE GUZMAN, ABALOS & CO., INC.	6,609,390
INVESTORS SECURITIES, INC.	6,127,281
VALUE QUEST SECURITIES CORPORATION	5,963,276
REGINA CAPITAL DEVELOPMENT CORPORATION	5,623,606
RCBC SECURITIES, INC.	5,295,845
AP SECURITIES INCORPORATED	5,050,682
YAO & ZIALCITA, INC.	4,968,020
PHILIPPINE EQUITY PARTNERS, INC.	4,872,784
IGC SECURITIES INC.	4,309,371

SOLAR SECURITIES, INC.	3,917,931
ALPHA SECURITIES CORP.	3,763,968
RCBC TRUST & INVESTMENT DIVISION - VARIOUS TAXABLE ACCTS	3,592,522
PNB SECURITIES, INC.	3,511,277
REGIS PARTNERS, INC.	3,158,640
SSS PROVIDENT FUND	3,101,600
TRITON SECURITIES CORP.	2,980,209
ANSALDO, GODINEZ & CO., INC.	2,899,477
LAND BANK OF THE PHILIPPINES-TRUST BANKING GROUP	2,867,581
EVERGREEN STOCK BROKERAGE & SEC., INC.	2,843,472
QUALITY INVESTMENTS & SECURITIES CORPORATION	2,773,390
S.J. ROXAS & CO., INC.	2,753,997
EASTERN SECURITIES DEVELOPMENT CORPORATION	2,592,047
E. CHUA CHIACO SECURITIES, INC.	2,516,271
BELSON SECURITIES, INC.	2,505,799
F. YAP SECURITIES, INC.	2,419,269
SUMMIT SECURITIES, INC.	2,374,611
THE FIRST RESOURCES MANAGEMENT & SECURITIES CORP.	2,370,938
R. S. LIM & CO., INC.	2,366,131
YU & COMPANY, INC.	2,306,468
TOWER SECURITIES, INC.	2,129,028
LANDBANK SECURITIES, INC.	2,046,656
AAA SOUTHEAST EQUITIES, INCORPORATED	1,981,765
LUCKY SECURITIES, INC.	1,901,649
SARANGANI SECURITIES, INC.	1,828,877
ASIA UNITED BANK - TRUST & INVESTMENT GROUP	1,792,600
A. T. DE CASTRO SECURITIES CORP.	1,736,137
HDI SECURITIES, INC.	1,660,332
MANDARIN SECURITIES CORPORATION	1,606,368
CAMPOS, LANUZA & COMPANY, INC.	1,597,187
DAVID GO SECURITIES CORP.	1,430,252
STANDARD SECURITIES CORPORATION	1,386,127
INTRA-INVEST SECURITIES, INC.	1,335,908
AB CAPITAL & INVESTMENT CORP. - TRUST & INVESTMENT DIV.	1,267,790
BERNAD SECURITIES, INC.	1,260,418
GLOBALINKS SECURITIES & STOCKS, INC.	1,239,444
BA SECURITIES, INC.	1,222,717
SALISBURY SECURITIES CORPORATION	1,222,248
CTS GLOBAL EQUITY GROUP, INC.	1,193,815
GOLDSTAR SECURITIES, INC.	1,127,697
ASTRA SECURITIES CORPORATION	1,098,250
RTG & COMPANY, INC.	1,058,015
EAST WEST CAPITAL CORPORATION	1,043,066
R. COYIUTO SECURITIES, INC.	1,027,427
SunSecurities, Inc.	972,786
UNITED FUND, INC.	923,500
JAKA SECURITIES CORP.	896,872

FIRST ORIENT SECURITIES, INC.	872,300
AURORA SECURITIES, INC.	847,363
GUILD SECURITIES, INC.	833,750
UPCC SECURITIES CORP.	799,506
WESTLINK GLOBAL EQUITIES, INC.	794,790
BANK OF COMMERCE - TRUST SERVICES GROUP	753,775
TANSENGCO & CO., INC.	748,637
STAR ALLIANCE SECURITIES CORP.	650,100
STRATEGIC EQUITIES CORP.	648,997
MERCANTILE SECURITIES CORP.	640,017
MERIDIAN SECURITIES, INC.	635,966
VC SECURITIES CORPORATION	633,600
PAN ASIA SECURITIES CORP.	610,159
PREMIUM SECURITIES, INC.	608,126
EASTWEST BANKING CORPORATION - TRUST DIVISION	605,480
OPTIMUM SECURITIES CORPORATION	603,910
FIRST INTEGRATED CAPITAL SECURITIES, INC.	593,419
MAA GENERAL ASSURANCE PHILS., INC.	570,600
MDR SECURITIES, INC.	559,633
VENTURE SECURITIES, INC.	549,831
DIVERSIFIED SECURITIES, INC.	533,874
FIDELITY SECURITIES, INC.	517,472
SUPREME STOCKBROKERS, INC	484,701
I. B. GIMENEZ SECURITIES, INC.	478,213
TIMSON SECURITIES, INC.	470,850
LUYS SECURITIES COMPANY, INC.	470,846
LARRGO SECURITIES CO., INC.	469,697
COL Inv Mgt Inc as Investment Company Adviser for Various Mutual Funds	422,659
CUALOPING SECURITIES CORPORATION	408,712
UCPB GENERAL INSURANCE CO., INC.	360,310
MACQUARIE CAPITAL SECURITIES (PHILIPPINES), INC.	348,497
EQUITIWORLD SECURITIES, INC.	344,664
H. E. BENNETT SECURITIES, INC.	343,670
G.D. TAN & COMPANY, INC.	307,740
EAGLE EQUITIES, INC.	302,806
BDO-TIG SECURITIES SERVICES	290,100
ARMSTRONG SECURITIES, INC.	283,011
JSG SECURITIES, INC.	276,182
DA MARKET SECURITIES, INC.	275,131
J.M. BARCELON & CO., INC.	260,587
SECURITIES SPECIALISTS, INC.	223,437
ASIA PACIFIC CAPITAL EQUITIES & SECURITIES CORP.	222,734
CENTURY SECURITIES CORPORATION	205,381
MALAYAN INSURANCE COMPANY, INC.	204,000
THE HONGKONG & SHANGHAI BANKING CORP. LTD. -OWN ACCOUNT	195,165
GOLDEN TOWER SECURITIES & HOLDINGS, INC.	191,044
LOPEZ, LOCSIN, LEDESMA & CO., INC.	168,245

DEVELOPMENT BANK OF THE PHILIPPINES	150,000
ALL ASIA SECURITIES MANAGEMENT CORP.	131,306
I. ACKERMAN & CO., INC.	129,008
WONG SECURITIES CORPORATION	127,574
DBP-DAIWA CAPITAL MARKETS PHILIPPINES, INC.	118,600
B. H. CHUA SECURITIES CORPORATION	108,329
MARINO OLONDRIZ Y CIA	100,310
PRYCE SECURITIES, INC.	81,797
CLSA PHILIPPINES, INC.	72,000
SINCERE SECURITIES CORPORATION	71,878
ALAKOR SECURITIES CORPORATION	64,812
COHERCO SECURITIES, INC.	56,600
DRAGONFI SECURITIES, INC.	53,800
APEX PHILIPPINES EQUITIES CORPORATION	47,865
LITONJUA SECURITIES, INC.	47,300
HIGHLAND SECURITIES PHIL., INC.	40,522
E.SECURITIES, INC.	40,373
COCOPLANS, INC.	34,000
NEW WORLD SECURITIES CO., INC.	31,763
LUNA SECURITIES, INC.	23,370
ASIAN CAPITAL EQUITIES, INC.	21,388
UOB KAY HIAN SECURITIES (PHILS.), INC.	20,000
STERLING BANK OF ASIA TRUST GROUP	7,000
BENJAMIN CO CA & CO., INC.	6,480
TRENDLINE SECURITIES CORPORATION	4,388
MOUNT PEAK SECURITIES, INC.	759
R & L INVESTMENTS, INC.	718
VICSAL SECURITIES & STOCK BROKERAGE, INC.	526
AYALA LAND, INC.	330
EQUITABLE SECURIITES (PHILS.) INC.	235
LIPPO SECURITIES, INC.	64
HK SECURITIES, INC.	63
MARIAN SECURITIES, INC.	28
DEUTSCHE BANK MANILA-CLIENTS A/C	2
THE HONGKONG & SHANGHAI BANKING CORP. LTD. -OWN ACCOUNT	1
PCD NOMINEE	87

Fil CHI-conversion to ALI	31,651,363
Non-Fil CHI-conversion to ALI	54,629,782

TOTAL	6,984,305,836
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